

WHOLESALE LIST – CHINA & HONG KONG

'A LIST' WHOLESALERS – Guangzhou and Shenzhen

Company	Potential Delegate(s)	Company Size	SA Product Brochured	Comments
GZL International Travel Service GZL Plaza, No. 1 Lejia Ave, Jichang (west) Road, Guangzhou 510403, China TEL: 86(20) 8633 8307 FAX: 86(20) 8633 8318	- Vicher YU (Assistant Manager) yyvicher@hotmail.com	LARGE	- South Australian Flyers - Australian Product Handbook - 8D Adelaide/Melbourne/Sydney	- One of Australia's Key Distribution Partners (KDP). - Top seller in the Guangdong Province - Retail/Wholesaler/Tour Operator - Incentive groups, Short term student groups, FIT travellers - Approx. 10,000 pax per year to Australia
Guangdong China Travel Service No.8, Huilong Rd, Guangzhou Guangzhou 510115, China TEL: 020 8335 8977 FAX: 020 8319 5585	- Demi Chen (Manager) gdcts_demi@hotmail.com	LARGE	- 8D Adelaide /Melbourne/Perth	- One of Australia's Key Distribution Partners (KDP). - Top seller in the Guangdong Province - Retail/Wholesaler/Tour Operator - Incentive groups, FIT travellers - Approx. 4000-5000 pax per year to Australia
Guangdong China International Travel Service No.185 Huanshixi Road, Guangzhou 510010, China TEL: 020 22013452 FAX: 020 22013570	- Steven Zhang (GM) Stevenzhang03@hotmail.com	LARGE	- 8D Adelaide /Melbourne/Perth	- One of Australia's Key Distribution Partners (KDP). - Top seller in the Guangdong Province - Retail/Wholesaler/Tour Operator - Incentive groups, FIT traveller - Approx. 2500 pax per year to Australia
Guangdong Yue Qiao International Travel Service Rm 1008, Goldlion Tower, 138 Ti Yu E, Tian He, Guangzhou, Guangdong, 510620, China TEL: 86(20) 3878 1297	- Yan-jin LI (General Manager) cashli@hotmail.com - Ke-Qin Chen (Vice General Manager)	Medium	- 1-2 groups around 10-25 pax each month (Chartered group)	- Wholesaler - Incentive groups - FIT travellers - Appro.10,000 per year to Australia

FAX: 86(20) 3878 0155				
GuangdongYangChengZhiLu International Travel Service 6/F, Yangcheng Commercial Building #36-38, Huifuxi Rd Guangzhou TEL: 86(20) 81309100 FAX: 83(20) 81309176	- Chen Pei Xia (General Manager) Chenpeixia88@hotmail.com	Medium	- n/a	- Wholesaler - Approx 4000-5000 pax to Australia
China Comfort Shenzhen Travel Svc 5/F Block C, Textile Building, No.100 Shenhua Road, Shenzhen 518031, China TEL: 86 (755) 8377 7320 FAX: 86 (755) 8377 7312	- Kelvin YU (Manager) yuguoxiong@cctsz.com	LARGE	- Australian Product Handbook - South Australian Flyer - 8D Adelaide/ Perth/Sydney	- One of Australia's Key Distribution Partners (KDP). - Top seller in the Guangdong Province - Retail/Wholesaler/Tour Operator - Approx. 2500 pax per year to Australia
Cept International Travel A701-702, Block A, Xinianzhongxin, No. 5061, Shennan Road Shenzhen 518015 Tel: 86 (755) 8204 4097 Fax: 86 (755) 8204 4098	- Reder WANG (Managing Director) reder@vip.163.com - Sunny Sun (Asst. GM) Sunnys74@163.com	LARGE	- Australian Product Handbook - SA flyer - 5D Mono SA packages - 10D Adelaide/ Melbourne/Sydney / Cairns	- One of Australia's Key Distribution Partners (KDP). - Retail/Wholesaler/Tour Operator - Incentive groups - Approx. 2000 pax per year to Australia
Shenzhen China International Travel Service No.2 Chuanbu Street, Heping Road, Luohu Shenzhen 518001, China TEL: 86 (755) 8247 7148 FAX: 86 (755) 8247 7115	- Qin WAN (Manager) fion_wan@126.com	LARGE	- Australia Product Handbook - South Australian Flyers - 8D Adelaide/Perth/ Sydney	- Retail/Wholesaler/Tour Operator - Incentive groups - Approx. 3000 pax per year to Australia

'B LIST' WHOLESALERS – Beijing and Shanghai

Company	Potential Delegate(s)	Company Size	SA Product Brochured	Comments
<p>China International Travel Services (Head Office) 10/F CITS Building, No.1 Dongdan Beidajie, Dongcheng District Beijing, 100005 Tel: 86(10) 8522 7585 Fax: 86(10) 6522 6801</p>	<p>- Tingting CHENG (Manager) chengtt@cits.com.cn</p>	<p>LARGE</p>	<p>- South Australian Flyer - 8D Adelaide/Perth</p>	<p>- Retail/Tour Operator - Incentive groups - Approx. 1500 pax per year to Australia</p>
<p>China Travel Service (Head Office) No.8 Dong Jiao Min Xiang, Dongcheng District, Beijing, 100005, TEL: 86(10) 6559 3808 FAX: 86(10) 6512 9522</p>	<p>- WU Yan Dong (Director) ydwu@hotmail.com</p>	<p>LARGE</p>	<p>- South Australian Flyer - 8D Adelaide/Perth</p>	<p>- Retail/Tour Operator - Incentive groups - Approx. 3000 pax per year to Australia</p>
<p>China CYTS Tours Holding Co 17/F, CYTS Plaza No.5 South Street Dongzhimen, East District Beijing 100022, China TEL: 86(10) 5815 8378 FAX: 86(10) 5815 8309</p>	<p>- LIU Jiang (Manager) liujiang@cytsonline.com</p>	<p>LARGE</p>	<p>- South Australian Flyer - 8D Adelaide/Perth</p>	<p>- Retail/Tour Operator - Incentive groups - Approx.2500 pax per year to Australia</p>
<p>China Comfort Travel 11/F, Jingchao Plaza, No.5 Nong Zhan Guan Nan Road Beijing 100026, China TEL: 86(10) 6506 5427 FAX: 86(10) 6585 5981</p>	<p>- Tao QU (Manager) Qutao7808@hotmail.com</p>	<p>LARGE</p>	<p>- Partner in Australia Prefers Visa Campaign</p>	<p>- Retail/Tour Operator - Incentive groups - Approx. 1500 pax per year to Australia</p>
<p>China Travel International Ltd 15/F, CTI Buildg, No.338 Guang'an Mennei Street, Beijing 100053 TEL: 86(10) 5137 9906</p>	<p>- Li Yan (Manager) catherineli@chinatravelintl.com</p>	<p>LARGE</p>	<p>- N/A</p>	<p>- Retail/Tour Operator - Incentive groups</p>

FAX: 86(10) 5137 9993				
Company	Potential Delegate(s)	Company Size	SA Product Brochured	Comments
Shanghai China Int'l Travel Service 3/F Shanghai CITS Building, 1277 Beijing Road W. Shanghai 200040 China Tel: 86(21) 62898899 ext 273 Fax: 86(21) 62472377	- ZHAO Leon (Supervisor) zhaoli@scits.com	LARGE	- Partner in Australia Prefers Visa Campaign	- Retail/Tour Operator - Incentive groups - Approx. 3000 pax per year to Australia
Shanghai China Travel Service 7/F Huasheng Building No.2, Lane 519 Aomen Road Shanghai 200060, China Tel: 86(21) 6289 9670 Fax: 86(21) 62189282	- Wayne WANG (Manager) wangw@ctish.com	LARGE	- 8D Sydney/Melbourne /Adeladie	- Retail/Tour Operator - Incentive groups - Approx. 1500 pax per year to Australia
Shanghai Airline Tours Int'l Co. Ltd. 4/F, 599 Jiang Su Road, Shanghai Tel: 86(21) 62264900 Fax: 86(21) 62268022	- Elizabeth WEI (Assistant General Manager) Liz-wei1029@hotmail.com	LARGE	- Partner in Australia Prefers Visa Campaign	- Retail/Tour Operator - Incentive groups - Approx. 6000 pax per year to Australia
Shanghai CYTS Tours Co No.2 Hengshan Road Shanghai 200031, China TEL: 86(21) 6473 3730 FAX: 86(21) 6433 1740	- Jeremy SANG	LARGE	- Partner in Australia Prefers Visa Campaign	- Retail/Tour Operator - Incentive groups - Approx. 2000 pax per year to Australia
Shanghai Jianjiang Tours Co 1/F, No.191, Changle Road, Shanghai 200020, China TEL: 86(21) 5466 2525 ext 864 FAX: 86(21) 5466 5002	- WU Jiang (Manager) Sh_jenny89@hotmail.com Isabelle Wang (Supervisor) Wfbtwins12002@hotmail.com	LARGE	- 8D Adelaide/Sydney/ Gold Coast - SA advertisement in Product Manual	- Retail/Tour Operator - Incentive groups - Approx. 4000 pax per year to Australia
Shanghai Spring International No.1558 Ding Xi Road, Shanghai 200050, China TEL: 86(21) 6252 0000	- Bob SHEN - YAO Fang Yaofang56@hotmail.com	LARGE	- Partner in Australia Prefers Visa Campaign	- Retail/Tour Operator - Incentive groups - Approx. 1500 pax per year to Australia

FAX: 86(21) 6252 3734				
C trip Shanghai No.99 Fu Quan Road, Shanghai Tel: 86 (21) 3406 4880 Fax: 86 (21) 5218 1672	- Helen Zeng (Product Manager) qizeng@ctrip.com	LARGE	- N/A	- Internet travel service provider - FIT/GIT - Approx. 2,000 pax per year to Australia
GROUP PACKAGE WHOLESALERS – HONG KONG				
Company	Potential Delegate(s)	Company Size	SA Product Brochured	Comments
Wing On Travel 7 Paul Y Centre, 51 Hung To Road, Kwun Tong, Kowloon, Hong Kong Tel: (852) 2121 9496 Fax: (852) 2121 9421	- Zoe CHENG (Operation Manager) zoe@wingontravel.com	LARGE	- Australian Brochures (GIT/FIT)	- One of Australia's Key Distribution Partners (KDP). - Top seller in Hong Kong - Retail/Tour Operator - FIT travellers
Hong Thai Citizens Travel 5/F United Centre, 95 Queensway, Admiralty, Hong Kong Tel: (852) 2109 8834 Fax: (852) 2544 5869	- Kenny LAI - Vivian TAM (Assistant Operation Manager) viviantam@hongthai.com	LARGE	- Australian Brochures (GIT/FIT) - South Australian Flyer - 9D Adelaide/Melbourne	- One of Australia's Key Distribution Partners (KDP). - Top seller in Hong Kong - Retail/Tour Operator - Incentive groups - FIT travellers
Evergloss Tours Unit 1-2 & 9, 1/F Chevalier House, 45-51 Chatham Road South, Tsim Sha Tsui, Kowloon, Hong Kong Tel: (852) 2315 2047 Fax: (852) 2739 8050	- Steve HUEN - Albert WONG - Jacqueline Chan (Assistant Product Manager) Jacqueline.chan@egltours.com	LARGE	Participated in joint campaign in 2006 featuring ADL, KI, AH, Bar and EP.	- One of Australia's Key Distribution Partners (KDP). - Retail/Tour Operator
Sunflower Travel Service 11/F Office Tower, Langham Place, 8 Argyle Street Mongkok, Kowloon, Hong Kong Tel: (852) 2722 2888 Fax: (852) 2366 5163	- Sara LEE (Senior Manager) saralee@hksunflower.com	LARGE	- Australian Brochures (GIT) - SA package flyer - 8D Adelaide/Melbourne/Sydney	- One of Australia's Key Distribution Partners (KDP). - Retail/Tour Operator

<p>SKY Travel Suite 1701, Tower II, The Gateway, 25 Canton Road, Tsim Sha Tsui, Kowloon, Hong Kong Tel: (852) 2956 6888 Fax: (852) 2956 2816</p>	<p>- Mandic LEUNG (Head of Product Dev.) Mandic.leung@skytravel.com.hk</p>	LARGE	<p>- South Australian portion in brochure (GIT/FIT) - 8D Adelaide/Melbourne</p>	<p>- One of Australia's Key Distribution Partners (KDP). - Wholesaler/Tour Operator - Incentive groups - FIT travellers</p>
<p>Jetour Holidays Suite 1420, 14/F, Ocean Centre, Harbour City, Tsim Sha Tsui, Kowloon, Hong Kong Tel: (852) 2736 6111 Fax: (852) 2735 3067</p>	<p>- Simon WO - Thomas CHAU (Director of Operation) Thomas@jetour-holiday.com</p>	LARGE	<p>- South Australian FIT package flyer - 5D/3N Adelaide</p>	<p>- One of Australia's Key Distribution Partners (KDP). - Wholesaler/Tour Operator - Incentive groups - Short term student groups</p>
<p>Charming Holidays Suite No. 5, 23/F Sino Plaza, 255-257 Gloucester Road, Causeway Bay, Hong Kong Tel: (852) 2543 2121 Fax: (852) 2541 8817</p>	<p>- David CHAU - Jason NIP - Lavin YU (Senior Operations Manager) shyu@charming.mingpao.com</p>	MEDIUM	<p>- South Australian portion in brochure (GIT) - 9D Adelaide/Melbourne/Sydney/ NT</p>	<p>- One of Australia's Key Distribution Partners (KDP). - Wholesaler/Tour Operator - Incentive groups - Short term student groups</p>
<p>Morning Star Travel Roon A& B, 13/F National Mutual Centre, 151 Gloucester Road, Wanchai, Hong Kong Tel: (852) 2724 8286 Fax: (852) 2723 6006</p>	<p>- Francis NG - Edith Tsang (Deputy General Manager) edithy@muihk.com</p>	LARGE	<p>- Australian Brochure (GIT)</p>	<p>- One of Australia's Key Distribution Partners (KDP). - Retail/Tour Operator - Incentive groups - Short term student groups</p>
<p>Miramar Express AR312, Hotel Miramar Shopping Arcade, 118 Nathan Road, Tsim Sha Tsui, Kowloon, Hong Kong Tel: (852) 2315 5195 Fax: (852) 2724 1971</p>	<p>- Thomas CHAN - Chris CHAN (Manager) Chris.chan@miramartravel.hk</p>	MEDIUM	<p>- Australian Brochure (GIT) - SA Flyer - 10D Adelaide/Gold Coast - 7D Adelaide</p>	<p>- One of Australia's Key Distribution Partners (KDP). - Retail/Tour Operator</p>

Goldjoy Holidays Shop 1002 A-C, 1/F United Centre, 95 Queensway, Admiralty, Hong Kong Tel: (852) 2863 1100 Fax: (852) 2866 1919	- Shirley LEE - Stephen CHAN - Roberta Law (Senior Manager) Roberta@goldjoy.com.hk	MEDIUM	- South Australian Flyer (GIT& FIT) - 5D Adelaide - 7D Adelaide/ Melbourne/Sydney - 8D Adelaide/Ayers Rock/Sydney	- One of Australia's Key Distribution Partners (KDP). - Retail/Tour Operator - Special interest/adventurous groups
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FIT PACKAGE WHOLESALERS – HONG KONG

Company	Potential Delegate(s)	Company Size	SA Product Brochured	Comments
Cathay Pacific Holidays Suites 1508-10, City Plaza 1, 15/F 1111 King's Road, Taikoo Shing Quarry Bay, Hong Kong Tel: (852) 2747 4351 Fax: (852) 2747 4353	- Josephine WOO (Marketing Manager) Josephine_woo@cxholidays.com	MEDIUM	- Australian Brochure (FIT Self-drive package)	- Retail/Wholesaler - FIT - Corporate Travel - MICE - Self-drive package
Holiday Tours & Travel (Qantas Holidays) Room 803, World Finance Centre, South Tower, Harbour City, Kowloon, Hong Kong Tel: (852) 2737 6734 Fax: (852) 2735 6878	- Christine WONG (GM) cwong@holidaytours.com.hk - Venus LO	MEDIUM	- Australian Brochure (FIT) - South Australian Tour Flyer - 5D/3N Adelaide	- Retail/Wholesaler - FIT - Corporate Travel - MICE
Travel Resources (SIA Holidays) Room 401, 4/F On Lok Yuen Building, 25-27 Des Voeux Road Central, Central, Hong Kong Tel: (852) 2870 8788 Fax: (852) 2870 8777	- Joseph LAM - Renee SIU (Business Development Manager) renees@sia-holidays.com	MEDIUM	- Australian Brochure (FIT) - South Australian Flyer - 5D/3N Adelaide	- Retail/Wholesaler - FIT - Corporate Travel - MICE
Travel Expert 1/F., Grand Building, 18 Connaught Road, Central, Hong Kong Tel: (852) 2524 9089	- LEE Anna (Assistant Manager) annalsy@travelexpert.com.hk	LARGE	- South Australian Flyer - 5D/3N Adelaide	- Retail - FIT - Corporate Travel

Fax: (852) 3184 0296				
Sincerity Travel 26/F, 9 Des Voeux Road West, Hong Kong Tel: (852) 2737 8350 Fax: (852) 2730 9409	- Simon WONG - Carmen WONG - Betty Ho (Director of Sales) bettyho@hkst.com.hk	LARGE	- Australian Brochure (GIT/FIT) - Student short term study program	- Retail/Wholesaler - FIT - Student Study Groups - Work Holidays Program
Wincastle Travel 16 th Floor, Oriental Centre, 67 Chatham Road, Tsimshatsui Tel: (852) 2368 9301 Fax: (852) 2311 6658	- LAM Jamie (Product Manager) winjamielam@wincastle.com.hk	LARGE	- South Australian Flyer - 5D/3N Adelaide	- Retail/wholesale - FIT - Corporate Travel