

A LIST WHOLESALERS

Company	Key Contact(s)	Company Size	SA Product Featured	Comments
INDIA				
SOTC Kuoni 4 th Floor, RNA Corporate Park Bandra (E) Mumbai 400 051 INDIA	Mr Sagar Raman Sr GM Operations & Products – Pan India Operations, GS Mumbai	LARGE	Have SA itinerary and advertisement in their current brochure - 16 D Grand Tour (2 days in ADL/BAR/AH)	Kuoni Travel India is India's Largest Travel Company. They cater to all travel requirements, which includes Series Groups, FIT, MICE and Trade Fairs.
Holiday Representation (Qantas Holidays) Rear Mezzanine Floor Mohandev Building, 13 Tolstoy Marg New Delhi 110001 INDIA	Mr Raman Narula CEO	MEDIUM	Are putting SA advertisement packages in their brochure and on website	Holiday Representations is a leading wholesale company in India and is also GSA for QANTAS HOLIDAYS in North India.
Thomas Cook Thomas Cook Building 1 st Floor Mumbai 400 001 INDIA	Mr Amod Thatte General Manager, Products, Travel Business	LARGE	Not yet featured	Thomas Cook is one of the largest travel wholesale agencies in India and has been identified by Tourism Australia as a key industry partner. Recently took over Travel Corporation India.
Cox & Kings Turner Morrison Building 16 Bank Street, Fort Mumbai 400 023 INDIA	Ms Urrshila Kerkar CEO	LARGE	Feature SA Ad - 4D/3N Adl, KI, Bar Getaway - 9D/8N Mel/Adl	The longest running travel company in the world, operating since 1758. Principal services include: Destination Management, Outbound Tourism, Business Travel, Incentive & Conferences. Formed new online agency called EZEEGO One Travels and Tours.

Kesari Tours 314 L. J. Road Mahim Mumbai 400 016 INDIA	Sudhir Patil Director	MEDIUM	Will feature SA in their 2007/08 brochure	Kesari is a premium travel company, which offers world class holidays in India and around the world.
Strawberi Holidays Ruby House L.J. Road, Mahim Mumbai 400 016 INDIA	Ms Sunila Patil Director	MEDIUM	Will feature SA on website and in 2008 brochure	Subsidiary of Kesari Tours formed to cater for the growing FIT market.
Beacon Holidays Munshaw House 22 Rustom Sidhwa Marg Fort Mumbai 400001 INDIA	Ms Heena Munshaw	SMALL	Feature ADL and KI in Brochure	Niche marketing company specialising in wine & food
Mercury Travels 1712. Centre 1. World Trade Centre Cuffe parade, Mumbai 400 005 India	Ashwini Kakkar	LARGE	Feature ADL in Brochure	Mercury is a premium travel company, which offers world class holidays around the world. It was owned by the Oberoi group of hotels, but was bought over by Ashwini Kakkar, Ex CEO of Thomas Cook.
Orbitz Corporate and Leisure Travels India Pvt Ltd 201/202, Navyug Industrial Estate, TJ Road, Sewri, Mumbai- 400 015.	Rupen V. Vikamsey - Managing Director	MEDIUM	Feature ADL in Brochure	Erstwhile Orbit, split into two companies last year. One handles only trade fairs. Orbitz, the other, is now focussing on travel abroad.
SALTOURS International Gunedecha Onclave, 1B1 – 1 st Floor, B Wing Kherani Road, Sakinaka, Andheri E Mumbai 400 072 INDIA	Bhanu Aravindakshan Manager – Products	MEDIUM / SMALL	Feature ADL in brochure	One of the only true wholesalers in India, servicing many small independent retail companies.

B LIST WHOLESALERS

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INDIA				
Travel Exchange 29 C. P. Ramaswamy Road Alwarpet Chennai 600018 INDIA	Mr Mohan Menon	SMALL	SA product and itineraries are included in their current brochure.	Established in 1995, Travel Exchange tailor make holidays for individual travellers and escorted groups.
MakeMyTrip India Pvt. Ltd. 81/1 Adhchini Sri Aurobindo Marg New Delhi 110 016 INDIA	Mayur Oberoi	MEDIUM	SA product featured on website	MakeMyTrip is India's leading online travel company. Their website offers air tickets, hotel reservations, car bookings and holidays.
International Travel House (ITH) International Travel House Limited T-2 Community Centre, Sheikh Sarai, Phase- I, New Delhi 110017	Charulata Sukhija	LARGE	SA itinerary featured in 07 Brochure	International Travel House is one of the largest total travel management companies in India with operations in 11 cities. They offer a complete range of services, including corporate travel, incentive group travel and conference management.